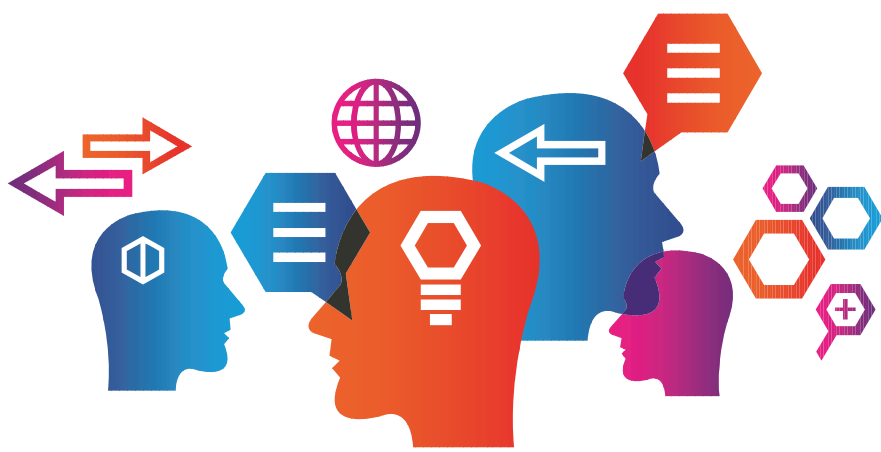


“IT Outsourcing from SNT provides the best balance of cutting edge technology, business process transformation and stabilisation built on the latest platforms”



Business Sector  
Manufacturing  
Norfolk

200+ Users

## Overview

### The Need

Enhance and Update Server Infrastructure and User IT Estate

Boost Sales and Support activity with an integrated data platform

Integrate financial controls within the project management process

Reduce overheads within financial management, sales cycle and purchasing business processes

### The Solution

Fully Integrated IT Infrastructure Outsourcing and Managed Services

SNT Workstation Managed Services Leasing providing workstations, laptops and mobile devices transparently under outsourcing

Integrated SNT Matrix CRM Middleware to support Sales, Finance and Support activities with centralised business intelligence

Significant reduction in resource overheads with Implementation of Document Management

Purchase Order Management and other software solutions as part of SNT Outsourcing partnership

### The Benefit

Consolidated operations and end-to-end customer management through centralised SNT Matrix CRM & Middleware

Reduction in operating overheads, and increased productivity through IT use through centralised data platforms and integrated systems provided in partnership through SNT

## Oil & Gas Industry

### *Rapid time to market powers competitive advantage*

Working within the Oil and Gas Industry manufacturing for the most important facilities around the globe, the requirements for 24/7/365 information are critical to the businesses success, along with the fastest possible access to information worldwide.

### Challenge

Requiring a high performance and agile infrastructure platform to ensure security and performance for the 24 hour worldwide demands of customer needs, mobile business users and workforce automation through consolidated IT solution and strategy.

### Solution

Engaging in Fully Integrated Outsourcing to provide a fully integrated solution for Infrastructure and Software requirements within the business SNT have provided a fully consolidated IT strategy as part of the snt Outsourcing.

Integrated SNT software including SNT Matrix CRM & Middleware allowing the business to consolidate financial and project management tasks providing a holistic view to the businesses data with fully integrated access to ERP information, financial management and business intelligence reporting.

Sales Cycle simplified and transformed from project tendering to engagement of customers through electronic satisfaction indexing with fully product lifecycle management.

Electronic Purchase Order Supply and Management Chain software introduced lowering overheads throughout the buying process, allowing electronic tracking of part status.

### Benefits

Best in breed ITaaS Outsourcing & Support with SNT Solutions

100% Uptime for Server, Network & Infrastructure Services

Reduced Overheads with Email Archiving, Document Management, and SNT Matrix CRM & Middleware



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